



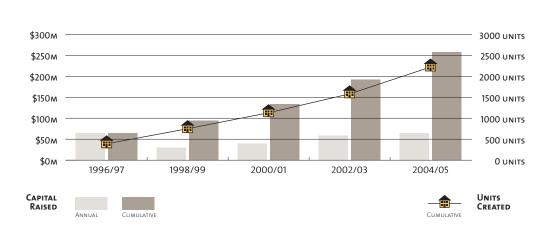
Each year when I write this introduction to our annual report, it gives me a chance to reflect on the past year and examine the meaning of our work. This year, two recent events have helped me think this through.

The first event arrived in the form of a Request for Proposals from a development consultant who sympathetically noted that "this is a difficult market environment for a geographically restricted fund." This consultant was alluding to the extraordinarily competitive market for LIHTC investments, which produces more equity in investments, lower yields to investors and reduced margins for syndicators. As much as I am tempted to confirm the consultant's supposition that our marketplace is difficult, I cannot. The competition is by and large a good thing—for one thing, higher equity prices help to stretch scarce housing subsidies. Equally as important, competition compels syndicators like us to articulate—to developers, to investors and to HFAs—how we stand apart from one other.

The second event illustrates for me how NNEHIF stands apart from other syndicators. Early in May, the Affordable Housing Tax Credit Coalition (AHTCC) announced the winners of the 12th annual Charles L. Edson Tax Credit Excellence awards. Of the 13 developments recognized, NNEHIF syndicated two—Logan Place in Portland, ME and Mill View in Laconia, NH. Both of these developments exemplify the characteristics of a NNEHIF investment; both posed significant challenges—Logan Place pursues an ambitious and innovative "housing first" social service model, while Mill View involved the acquisition and remediation of a tax-acquired brown field site. Long-standing relationships with each developer, coupled with our experience in providing thoughtful underwriting, allowed us to overcome the challenges of each project and structure healthy, sustainable transactions with major community benefits.

We distinguish ourselves from other syndicators by our ability to understand grassroots developments and then translate that understanding into the language of investors and regulators. As always, the bulk of the credit must go to the developers who have the vision to take on ambitious projects, the investors who are willing to take reasoned risks to advance community-based change, and the HFAs that embrace developments that respond to community-identified needs. We are honored by and thankful for our small role of bringing these interests together to identify and realize their common goals. We look forward to being of service again in 2006.









NNEHIF is a proud member of the National Association of State and Local Equity Funds. www.naslef.org



# Investors

Investors	New Hampshire	MAINE	TOTAL
Androscoggin Savings Bank	-	928,268	928,268
Bangor Savings Bank	-	1,545,000	1,545,000
Bank of America	41,940,000	47,101,250	89,041,250
Boston Financial	1,602,000	-	1,602,000
Bow Mills Bank and Trust	311,510	-	311,510
Camden National / United Kingfield	-	2,050,000	2,050,000
Chittenden Corp. (MB & T/Ocean National)	1,030,000	257,500	1,287,500
Citizens Bank New Hampshire	16,360,000	-	16,360,000
Connecticut River Bank	202,000	-	202,000
Fannie Mae	1,802,500	16,676,530	18,479,030
Gorham Savings Bank	-	2,246,149	2,246,149
John Hancock Realty Advisors	5,210,000	-	5,210,000
Key Community Development Corporation	6,100,000	15,473,750	21,573,750
Mascoma Savings Bank	1,255,000	-	1,255,000
Meredith Village Savings Bank	270,000	-	270,000
Norway Savings Bank	-	2,040,000	2,040,000
Saco Biddeford Savings Institution	-	1,851,250	1,851,250
Sovereign Bank	3,090,000	-	3,090,000
TD BankNorth	16,860,000	20,610,000	37,470,000
Washington Mutual	12,037,456	2,550,000	14,587,456
Woodsville Guaranty Savings Bank	270,000	-	270,000
TOTALS	108,340,466	113,329,697	221,670,163



TAX CREDIT COMPLIANCE

Spectrum Enterprises

Curtis, Thaxter, Stevens, Broder & Micoleau Devine Millimet Nixon Peabody, LLC

CONSULTANT

**LEGAL COUNSEL** 

**HOUSING FINANCE** 

AUTHORITY



## **Financials**

#### NNEHIF FINANCIAL SUMMARY AS OF AND FOR THE YEAR ENDED DECEMBER 31, 2005

Excess of Revenues over Expenses	329,287
France on Devenium over Evenium	
TOTAL EXPENSES	1,237,347
Management and General	244,534
Program Expenses	992,813
Expenses	
IOIAL REVENUES	1,500,034
TOTAL REVENUES	
Interest Income	59,915 173,569
Other Income	1,283,150
Membership Fee Income	50,000
REVENUE AND OTHER SUPPORT	50.000
STATEMENT OF REVENUES AND EXPENSES	
	1,1=.,-1.
TOTAL LIABILITIES AND NET ASSETS	<b>7,721,671</b>
Unrestricted Net Assets	2,431,859
Temporarily Restricted Assets	1,125,000
Long-Term Liabilities	4,081,480
LIABILITIES AND NET ASSETS  Current Liabilities	83,332
TOTAL ASSETS	7,721,671
Property and Equipment (Net of Depreciation)	165,647
Other Assets	1,477,839
Other Current Assets	480,205
Cash and Cash Equivalents	5,597,980
Assets	

Note: This Financial Summary is for illustrative purposes only and is not intended to present a complete financial picture of NNEHIF. For more information, please refer to the Audited Financial Statements which are available upon request or on our website at www.housinginvestmentfund. org/aboutus\_financials.html









# NH Developers: 1,266 Units

	<b>.</b>				
DEVELOPER		JNITS	DESCRIPTION	LOCATION	PLACED IN SERVICE
Affordable Housing Education	Woodsville Maple Walnut	14	Family	Woodsville	6/2000
and Development	Ammonoosuc Green	17	Revitalization	Littleton	12/2001
	Lisbon Renewal	10	Revitalization	Lisbon	5/2005
Bill Bittinger/	Spencer Square	20	Family	Lebanon	1/2001
Twin Pines Housing Trust	South End 2000	40	Dovitalization	Consord	2/2001
CATCH		13	Revitalization	Concord	2/2001
Belknap-Merrimack CAP	Willow Crossing	24	Family	Concord Belmont	10/2003
	Sandy Ledge Addison Place	11	Family		12/2003
Dover Housing Authority/ Silver Street Development	Addison Place	45	Family	Dover	6/1998
Families in Transition	Milliond		Transitional	Manshastar	./1007
ramilles in transition	Millyard I	14	Transitional	Manchester	4/1997
	Millyard II	20	Transitional	Manchester	4/2002
	Families in Transition – Concord	16	Transitional	Concord	1/2004
Gilford Village Knolls, Inc.	Gilford Village Knolls II	24	Elderly	Gilford	5/2006
Green Mountain Development	White Rock Senior Housing I	73	Elderly	Bow	12/2002
	White Rock Senior Housing II	43	Elderly	Bow	10/2003
Keene Housing Authority	Evergreen Knoll	32	Family	Swanzey	10/2005
	Stone Arch I	24	Family + Elderly	Keene	▲ 5/2006
	Stone Arch II	33	Family + Elderly	Keene	<b>↓</b> 11/2006
Laconia Area	Pine Hill	18	Revitalization	Laconia	8/1998
Community Land Trust	Neighborhood Initiative II	19	Revitalization	Laconia	9/2001
	Mill View Apartments	18	Family	Laconia	3/2005
Manchester Housing	Mary Gale Apartments	37	Elderly	Manchester	12/2004
& Redevelopment Authority					
Manchester Neighborhood	Three Corners Apartments	21	Revitalization	Manchester	11/1999
Housing Services	Elm Street Phase I	40	Revitalization	Manchester	5/2001
	Elm Street Phase II	28	Revitalization	Manchester	12/2001
	Phoenix Apartments	14	Revitalization	Manchester	11/2002
	Straw Mansion	33	Family	Manchester	12/2005
NHS of Greater Nashua, Inc.	Milette Manor	22	Elderly	Nashua	8/2001
Paul Stewart	Rolling Green	40	Elderly	Pittsfield	5/2000
	Brentwood Manor Apartments	22	Preservation	Nashua	3/2005
Portsmouth Housing Authority	Portsmouth Cottage	20	Elderly	Portsmouth	7 /2004
Rochester Housing Authority	Emerson Court	12	Family	Rochester	11/2002
Rockingham Community Action	Whispering Pines II	20	Elderly	Epping	8/2001
Silver Street Development	Eagles Bluff I	40	Family	Concord	4/1997
	Franklin Village	132	Family	Derry	4/1997
	Eagles Bluff II	40	Family	Concord	1/1998
Southern New Hampshire Services	Sherburne Woods	20	Elderly	Deerfield	6/2003
Southwestern	Beaver Mills	30	Elderly	Keene	10/1999
Community Services	Troy Senior Housing	15	Elderly	Troy	2/2000
	Winchester Senior Housing	20	Elderly	Winchester	3/2002
	West Swanzey Family Apartmer	its 18	Family	Swanzey	8/2003
	Snow Brook Meadow Village	20	Family	Winchester	4/2004
	Highlands Apartments	40	Family	Keene	8/2005
	Warwick Meadow Apartments	20	Elderly	Winchester	<b>★</b> 8/2006
Steven Lewis	Settler's Ridge	26	Elderly	Atkinson	6/2000
The Housing Partnership	New Hope Housing	12	Family	Rollinsford	4/1998
	Mad River Apartments	16	Family	Farmington	5/2003
Twin Pines Housing Trust	Upper Valley Supportive Housing	g 20	Special Needs	Enfield & Lebanon	7/2003
			•		→ PROJECTED DATES





# ME Developers: 1,309 Units

_					_
DEVELOPER		Units	DESCRIPTION		D IN SERVICE
Avesta Housing	Steeple Square	73	Revitalization	Westbrook	11/1998
	Sandy Creek	20	Family	Bridgton	8/2000
	Harmon Pines	20	Family	Buxton	4/2004
	Logan Place	30	Special Needs	Portland	3/2005
	Unity Gardens	24	Elderly	Windham	8/2005
	Fore River Apartments	20	Family	Portland	<b>↓</b> 5/2006
Clem Begin	Covered Bridge Apartments	10	Elderly	Guilford	10/1996
-	Carrabec Park	14	Family	North Anson	1/1997
	Lincolnville Village Apartments	8	Family	Lincolnville	10/1999
Coastal Economic	Ledgewood Court	24	Family	Damariscotta	10/2003
Development Corporation		·	,		,
Coastal Enterprises, Inc.	CHOM Apartments	24	Special Needs	Orono, Belfast & Portland	1/2001
1 /	Marble Oaks	16	Family	Waldoboro	5/2005
Community Concepts, Inc.	Supportive Housing	19	Special Needs	Lewiston, S. Paris & Rumford	6/1997
<i>y</i> 1 <i>'</i>	Western Maine Apartments	32	Family	S. Paris, Brownfield & Fryebui	
	Cottage Street Apartments	18	Family	Norway	10/2002
	Western Hills Apartments	16	Family	Bethel & Fryeburg	1/2003
	Maple Street Apartments	16	Revitalization	Lewiston	5/2004
	Farmington Hills Family Housin		Family	Farmington	1/2006
Cumberland County YMCA	YMCA Apartments	32	Special Needs	Portland	1/2006
Freeport Housing Trust	Village View Apartments	30	Family	Freeport	5/1997
Treepore riousing muse	Brookside Village	16	Elderly	Freeport	8/2001
	Varney Square	30	Family	Freeport	1/2006
IRIS Network	IRIS Park Apartments	30	Special Needs	Portland	∴ 10/2006
O'Neil Development Company	Riverside Estates	49	Family	Brunswick	9/1995
Penquis CAP	Bay Head Apartments	<u>49</u> 24	Family	Belfast	2/2002
reliquis CAF	Graham School	20	Elderly	Veazie	1/2003
	Windward Apartments	16	Family	Searsport	4/2004
	Griffin Road Apartments	16	Family	Bangor	4/2004
	Corundel Commons		Elderly	Corinna	2/2005
PROP	Parkside Neighborhood	20 16	Family	Portland	
Realty Resources Chartered	Freese Assisted Living Center		Elderly	Bangor	6/2005
Richard Berman/Jim Hatch	Unity Village	39		Portland	
	Brick Hill Townhouses I	33	Family	South Portland	9/2001
Richard Berman/Jim Hatch/		66	Family		7/2005
Avesta Housing	Brick Hill Cottages		Family	South Portland	<b>↓</b> 5/2006
Sanford Housing Authority	Mayflower Assisted Living	35	Assisted Living	Sanford	1/2001
Shalom House, Inc.	Brannigan House	10	Special Needs	Portland	7/2002
The Housing Partnership	Norton Street	20	Revitalization	South Berwick	8/2000
Plant Memorial Home	Plant Home	37	Elderly	Bath	12/2003
Wardwell Home for the Aging	Wardwell Gardens	30	Assisted Living	Saco	8/1997
Wescott and Payson	Yale Court	30	Family	Portland	2/2004
Westbrook Housing Authority	Larabee Village	150	Assisted Living	Westbrook	2/1997
	Presumpscot Commons	29	Elderly	Westbrook	5/2003
William Marceau	Seabreeze Apartments	18	Elderly	Searsport	12/2003
York County Community Action	Patriot Place Apartments	40	Family	Sanford	11/2005
York Housing Authority	Village Woods	36	Elderly	York	9/2002



#### **Board**

BOARD CHAIR JOHN GALLAGHER Executive Director, Westbrook Housing Authority



BOARD VICE CHAIR IGNATIUS MACLELLAN Director, Northern New England Partnership Office, Fannie Mae (Company name listed for identification purposes only.)



**ERIC CHRISTENSEN** Senior Vice President,

KeyBank National Association

RICHARD A. BLAKE Senior Vice President, TD Banknorth



KATHARINE BOGLE SHIELDS Vice President of Community Development, Providian Financial



**AMY LOCKWOOD** Executive Director,

Star Island Corporation



KATHLEEN REARDON VP Director CRA and Public Affairs,



Citizens Bank New Hampshire



**CULLEN RYAN** Executive Director, Community Housing of Maine (CHOM)

KIM McLAUGHLIN Senior Vice President, Community Development Banking



**BETH McPHERSON** Executive Director, Genesis Community Loan Fund



Executive Director, Community Concepts, Inc.



PAUL N. STEWART President, Stewart Property Management, Inc.



### **Staff**





PATRICK BRENNICK Senior Asset Manager



**Fund Accountant** 



MEGAN MCHENRY Asset Manager



Vice President/Director of Asset Management

JAN McCormick



PATRICIA NEJA



LISA MERCHANT Acquisitions Officer





JACK PEDUZZI Director of NH Operations



BILL SHANAHAN Vice President/ Chief Financial Officer

t 207.772.8255 | f 207.772.8241 info@housinginvestmentfund.org www.housinginvestmentfund.org



ALISA FORD Administrative Assistant

