

Job Title:	Community Investments Closing Manager	Date Created:	2/2022
<b>Reports To:</b>	Director, Underwriting	Date Reviewed:	2/2022
Job Grade:	Exempt	Date Revised:	2/2022

#### **SUMMARY OF POSITION:**

The Community Investments Closing Manger has the primary responsibility for organizing and managing closings for Low Income Housing Tax Credit (LIHTC) and New Markets Tax Credit (NMTC) transactions, performing a critical role as the liaison between development partners, staff, financing teams, and investors. Coordination between staff and external partners and organization of information is a vital function of this position. Key competencies include project management, prioritization, interpersonal skills, organization, solution-oriented problem solving, and promoting the mission of Evernorth to its partners and the public through a variety of means.

#### **RESPONSIBILITIES:**

The Community Investments Closing Manager is responsible a broad array of tasks related to the syndication of LIHTC and NMTC projects:

Pre-construction loan closing responsibilities:

- Schedules and leads all assigned real estate closing calls; takes closing call notes and informs involved Community Investment, Capital Management, and Asset Management staff on closing issues.
- Prepares, updates, and circulates due diligence checklists and handles documentation tracking for all assigned investment closings; coordinates due diligence checklist requirements and approvals/sign off with Community Investment Officers, Director of Underwriting, external regulators, and funding partners.
- Quality control review of partnership closing documents to verify and ensure closings are in compliance with Investment Committee approvals, LOI, and underwriting requirements; reviews and approves required insurance coverages, title/survey, zoning, permitting, and reliance letters.
- Coordinates the wiring of capital funding for all capital calls with the Capital Management department.
- Acts as a liaison and coordinates submittal of due diligence items between Evernorth and proprietary investor partners.
- Coordinates internal signature packages, scans, and circulates PDFs and original executed closing documents.

#### Post-construction loan closing responsibilities:

- Proactively manages delivery of post-closing items from counterparties, to include documents and/or closing binders; keeps electronic transaction files within internal SharePoint document file management system organized and complete.
- Provides the hand off between Evernorth departments and project sponsor team.



- Assists Capital and Asset Management departments with post-closing related amendments.
- Works with Evernorth staff to maintain and report a schedule of capital call dates for projects in construction.

# Non-closing responsibilities:

- Manages the investment committee process, including scheduling, note taking, and circulation of investment committee packages.
- Advises on departmental goals, capacity, planning, and processes with Department staff.
- Uphold corporate principles of respect, service, value, and partnership.
- Perform other tasks as required by Evernorth management.

### SUPERVISES: None

# EDUCATION, LICENSES AND/OR CERTIFICATIONS REQUIREMENTS:

- Bachelor's degree and/or Paralegal training or certificate.
- Valid Driver's License.
- Criminal background check.

### JOB KNOWLEDGE AND EXPERIENCE:

- Three years of recent experience supporting real estate transaction closings.
- Strong understanding of real estate loan or investment due diligence and closing processes as it relates to the LIHTC or NMTC.
- Demonstrated ability to organize, coordinate, and manage processes and documents while considering the needs and expectations of different client groups, including developers, investors, lenders, and internal partners.
- Affordable housing, community development, or business investment or loan closing experience is strongly preferred.
- LIHTC or NMTC experience and familiarity with legal documents used in tax credit syndication strongly preferred.
- Proficiency in Microsoft Office products required Excel, Word, OneNote, SharePoint, Teams, and Outlook.

# JOB ESSENTIAL SKILLS:

- Excellent written and verbal communication skills with active listening skills.
- Ability to work effectively with a variety of people in different positions and locations by phone, video, email, and in person.
- Excellent organizational skills and ability to prioritize and complete tasks under time constraints and balance multiple transactions with many parties, at different stages concurrently.
- Self-starter with the ability to work in a fast-paced environment with a large degree of autonomy.
- Ability to read and understand syndication, finance, insurance, and title/survey documents.
- Attention to detail and ability to proofread documents for numbers, spelling, and grammar.



- Ability to work in a team environment between different physical office locations.
- Ability to be focused and flexible to respond quickly to shifting work priorities.
- Commitment to the community and mission of Evernorth.

### THE FOLLOWING ARE THE GENERAL EVERNORTH WORK ENVIRONMENT AND PHYSICAL DEMANDS:

- Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this position.
- The noise level in the office work environment is usually quiet.
- While performing the duties of this job, the employee is occasionally exposed to work near moving mechanical parts; work in high, precarious places; fumes or airborne particles; toxic or caustic chemicals (e.g. lead paint and asbestos); outdoor weather conditions and risk of electrical shock.
- The noise level at the job site is usually moderate to noisy.
- This position requires periods of sitting, standing, walking, stooping, and bending.
- Ability to reach with hands and arms and talk and hear.
- Specific vision abilities required by this job include close, distance and peripheral vision, depth perception and ability to adjust focus.
- This position requires substantial typing, reading and writing emails, and other related computer work.
- The employee is regularly required to use hands and fingers.
- Requires traveling to meetings in personal car and occasional travel within Northern New England.
- May require lifting up to 20 pounds.

# ACKNOWLEDGMENT

I have read the above job description. I understand the duties and responsibilities of the position.

Print or type your name:

Sign your name:

Date: